RANDOM HOUSE, INC.
201 EAST 50TH STREET, NEW YORK, N.Y. 10022
TELEPHONE 212 751-2600

DEC 15 1983

In Account With: Point Foundation
Sales Period: 7/1/83-9/30/83
Title: The Next Whole Earth Catalog-2nd Ed.

Title Code: 70776
Pub. Date: 11/81

	CURRENT SALES PERIOD 7/1/83 - 9/30/83 Copies	Amount	CUME INCEPTION - 9/30/83 Copies	Amount
Gross Sales: Trade	4,395	$ 37,098.08	105,833	$ 867,850.88
Foreign	113	1,007.01	2,281	19,363.62
Canada	-	-	3,775	24,692.00
Total Gross Sales	4,508	$ 38,105.09	111,889	$ 911,906.50
Returns	(818)	(6,961.57)	(29,585)	(239,681.59)
Net Sales	3,690	$ 31,143.52	(82,304)	$ 672,224.91
Reserve For Returns-10% of G.S.		$ (3,810.51)		$ (91,190.65)
-Adj.		1,479.32		87,380.14
Adjustment Net Sales		$ 28,812.33		$ 668,414.40
Less: Costs Per Contract				
PPB Costs (Schedule)		-		$ (317,485.22)
Handling Charges-75¢ Per Copy on 3,000		-		(2,250.00)
Interest On PPB		-		(6,458.40)
Interest on Amount Due Random House ($106,843 @ 11.5% for 90 Days)		(3,029.40)		(22,862.70)
Distribution Fee-22½ of G.S.		(8,573.65)		(205,178.98)
Distribution Fee-10% of Ret. Per Par. #7		(124.58)		(10,289.56)
Total Expenses		$ (11,727.63)		$ (564,524.86)
Profit (Loss) From Operations		$ 17,084.70		$ 103,889.54
Plus: Rights Income		$ 401.04		$ 4,312.15
Less: Previous Payments				$ (64,687.65)
Loss on 1st Ed.		$ (256.12)		$ (133,127.69)
Previous Loss (6/30/83 Stmt.)		$(106,843.27)		-
Amount Due Random House		$ (89,613.65)		$ (89,613.65)

Prepared by: RH Co-Pub & Agency Acct. 10/25/83

DEC 15 1983

RANDOM HOUSE, INC.

201 EAST 50TH STREET, NEW YORK, N.Y. 10022
TELEPHONE 212 751-2600

In Account With: Point Foundation
Sales Period: 7/1/83 - 9/30/83
Title: The Next Whole Earth Catalog-1st Ed.

Title Code: 73951-5
Pub. Date: 10/80

		CURRENT SALES PERIOD 7/1/83 - 9/30/83		CUME INCEPTION - 9/30/83	
		Copies	Amount	Copies	Amount
Gross Sales:	Trade	-	$ -	270,466	$ 1,853,427.12
	Foreign	5	33.88	14,641	90,500.72
	Canada	-	-	9,942	43,776.75
	Remainder	-	-	22,030	33,565.00
Total Gross Sales		5	$ 33.88	317,079	$ 2,021,269.59
Returns		(38)	(282.38)	(46,212)	(327,662.83)
Net Sales		(33)	$ (248.50)	270,867	$ 1,693,606.76
Reserve For Returns			-		-
Adjusted Net Sales			$ (248.50)		$ 1,693,606.76
Less: Costs Per Contract					
PPB Costs (Schedule)					$ (1,080,071.84)
Handling Charges (38,515 x .75¢)					(28,886.25)
Interest Expense					(15,420.60)
Distribution Fee-22½% of G.S.			$ (7.62)		(450,848.17)
Distribution Fee-25% of Kephart Com. Sales					(4,375.00)
Advertising (Publicity)					(983.96)
Freight					(1,591.65)
PPB Adj. Plus Interest					25,118.66
Total Expenses			$ (7.62)		$ (1,557,058.81)
Profit (Loss) From Operations			$ (256.12)		$ 136,547.95
Plus: Rights Income			-		17,247.31
Less: Previous Payments			-		(286,922.95)
Plus: Loss Applied to 2nd Ed.			-		132,871.57
Amount To be Applied to 2nd Ed.			$ (256.12)		$ (256.12)

Prepared by: RH Co-Pub & Agency Acct. 10/25/83